

**MINUTES OF THE RHODE ISLAND  
REAL ESTATE COMMISSION**

**DATE: September 10. 2015**

**TIME: 9:15 A.M.**

**LOCATION: Department of Business Regulation**

**Real Estate Section**

**John O. Pastore Center**

**1511 Pontiac Ave. Bldg. 69-1**

**Cranston, RI 02920-0942**

**Members Present:**

**Gregory M. Dantas, Lisa Pinsonneault, Pablo Cabrera, Deborah Cordeiro, Virginia Prichett and William J. DeLuca, Real Estate Administrator, DBR.**

**Non Members Present:**

**Ellen Balasco, Deputy Chief of Legal Services, DBR, Lisa J. Crenca, Real Estate, DBR. Monica Staff, RI Association of Realtors**

**William DeLuca called the meeting to order at 9:25 AM. New members**

**appointed to the Commission, Virginia Prichett and Pablo Cabrera were introduced to the board members and introductions ensued.**

**Nomination and Election of a Chairperson for the Real Estate Commission.**

**Deborah Cordeiro made a motion to nominate Gregory Dantas as Chairperson. Seconded by William DeLuca. All in favor. Gregory Dantas elected Chairperson. Chairperson Dantas called for nominations for a Vice-Chairperson. Gregory Dantas nominated Deborah Cordeiro, seconded by William DeLuca. All in favor. Deborah Cordeiro was selected for Vice-Chairperson.**

**Discussion and approval of previous month's minutes.**

**Chairperson Dantas asked for a review of the minutes from the previous meeting for August. William DeLuca made a motion to accept the minutes from the August meeting and seconded by Lisa Pinsonneault. Motion passed.**

**The following continuing education courses were reviewed submitted for September:**

**Chairperson Dantas presented the recommendations to the Board.**

**CAREER WEBSCHOOL (ONCOURSE LEARNING):**

**\*Correction from last month, this course should have been reviewed as 6 CEU, not 3.**

**Renewal, online:**

- 54 Basic Real Estate Finance**

**\*6 CEU**

**Chairperson Dantas made a motion to approve the above course. Seconded by Deborah Cordeiro. All in favor. Motion passed.**

**COLDWELL BANKER:**

**New course, in classroom:**

- CB24 Contracts & Forms**

**6 Core**

- CR6CB Environmental Issues in Your Real Estate Practice**

**3 Core**

- CB50 Electronic Transactions in Real Estate**

**3 CEU**

- **CB51 Homes for All: Serving People with Disabilities**

**3 Core**

- **CRCB-SM Safety Matters: Safe Business = Smart Business**

**3 CEU**

**William DeLuca made a motion to approve the above courses.  
Seconded by Lisa Pinsonneault. All in favor. Motion passed.**

## **NEW ENGLAND REAL ESTATE ACADEMY:**

**New course, in classroom:**

- **3295 1031 Tax Deferred Exchange**

**2 CEU**

**Deborah Cordeiro made a motion to approve the above course.  
Seconded by William DeLuca. All in favor. Motion passed.**

## **THE CE SHOP:**

**Renewal, online:**

- **E025 Generation Buy**

**6 CEU**

**New course, online:**

- **REALTOR Code of Ethics Training**

**3 CEU**

**William DeLuca made a motion to approve the above courses. Seconded by Lisa Pinsonneault. All in favor. Motion passed. Chairperson Dantas reported he would review the Realtor Code of Ethics Training course again if it was resubmitted for Core as it meets the criteria but only submitted for CEU.**

**NEW SCHOOL APPLICATION:**

**AMERICAN C.E. INSTITUTE, LLC**

**574 BELLA LOOP**

**DUNEDIN, FLORIDA 34698**

**727-224-3859**

**EDUCATION DIRECTOR: MICHAEL BANNER**

**AMERICAN C.E. INSTITUTE, LLC:**

**New course, in classroom:**

- **100 Purchase Reverse Mortgage**

**3 CEU**

**Deborah Cordeiro made a motion to approve the above school and course. Seconded by Lisa Pinsonneault. All in favor. Motion passed.**

**INSTRUCTOR:**

- **Michael Banner: Mortgage & Banking Professional (American C.E. Institute, LLC)**

**William DeLuca made a motion to approve the above instructor. Seconded by Lisa Pinsonneault. All in favor. Motion passed.**

**4. Old Business: None**

**5. New Business: None**

**6. Opportunity for Public Comment:**

**Monica Staaf addressed the Board regarding complaints her agency has been receiving involving issues of multiple offers. General discussion ensued. Ms. Staaf also asked the Board to review at its next meeting a revision to the Mandatory relationship disclosure form. The revised form was recommended by the Forms Committee of the RI Association of Realtors. Members were provided copies by Ms. Staaf. Limited discussion ensued with the request to be placed on the agenda for discussion next month.**

**Motion to adjourn made by Lisa Pinsonneault and seconded by William DeLuca. Motion passed.**

**Meeting adjourned at 9:44 AM.**

**Respectfully submitted,**

**William J. DeLuca**

**Real Estate Administrator**